

DAMEN MARINE SERVICES PORTFOLIO

The types of ship run by Damen Marine Services are as follows:

WORKBOATS & PONTOONS

The Damen Marine services fleet consists of several workboats and tugs. These ships were developed with the dredging and offshore industries in mind, giving shallow draught in combination with sufficient bollard pull.

The Damen Shoalbusters are able to perform a wide range of tasks, including towing, anchor handling, pipe laying support and dredging support. The success of these services is demonstrated by the satisfaction of our long-term clients, who regularly return to DMS.

The Damen Marine Services Multi Cats perform especially well within the dredging, construction & diving industry. Their shallow draught in combination with a limited free board make them very suitable for all works on floating pipelines and buoys and for the repair of floating equipment as well as many more tasks where quick results count.

CREWBOATS

Our crewboats have been used in the wind farm industry as support vessels for people transfer and for handling small equipment.

These vessels, know as Twin Axe Fast Crew Suppliers, are a big success for the Damen Shipyards Group. In Western European waters generally and the North sea particularly the offshore wind industry has grown considerably in recent years and these vessels are now operational all over that part of the world.

The Damen Twin Axe can operate for longer periods of time due to the excellent seakeeping at high sea state that results from its revolutionary bow. Damen Marine Services has offered this type of ship as a frontrunner for existing contracts as well as try-outs for new clients.

CHARTERS

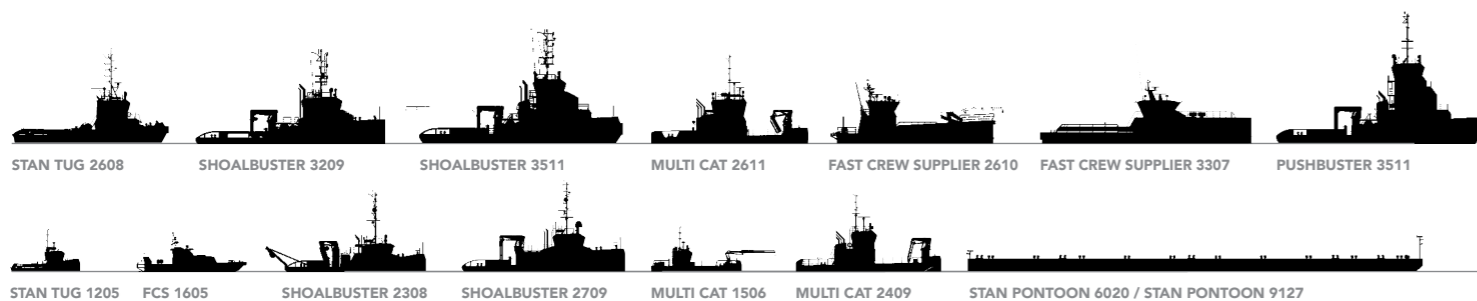
Damen Marine Services' charters can be fully manned for short or long periods.

The time charters on our ships are executed by our own crews performing to full satisfaction in all markets where Damen Marine Services is active.

Bare Boat Charters are also possible.

We are proud to say that our role in the market, as a provider of both vessels and services, can be fulfilled in existing markets with new technology, or new markets with existing technology, offering you endless possibilities.

The sale and purchase of your second hand vessels in order to make room in your fleet for newbuild vessels is also part of the Damen Trading service.



DAMEN MARINE SERVICES – CHARTERING

DAMEN

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DAMEN MARINE SERVICES



DMS CHARTERING ACTIVITIES

Damen Marine Services B.V. (DMS) is the chartering company within the Damen Shipyards Group. DMS operates a fleet of Damen built vessels and is involved in the sale and purchase of used vessels. DMS offers its clients the experience of Damen vessels, both for established and proven designs as well as new designs with new technologies.

Chartering workboats is a Damen activity which dates back to the early sixties. In 1974 the Marine Service Division was officially formed. Chartering out vessels became a service for clients awaiting a new vessel under construction at the shipyard. Today, providing a frontrunner is one of the many services which DMS has to offer.

DMS is active in chartering workboats, pontoons and crewboats, with crew or on a bareboat basis. DMS presently operates a modern fleet of multi-functional towing- and workboats, survey vessels and

high speed craft. Through the sale and purchase department, DMS offers brokerage services for used vessels and trade-in possibilities through Damen Trading against newbuild Damen vessels.

DMS promotes the exchange of practical knowledge between the company and its clients and the product development departments of the Damen Shipyards Group, aiming to improve overall Damen vessel performance and, thereby, customer satisfaction. As a consequence DMS supports the sales department of the Damen Shipyards Group and its clients by introducing new vessel concepts and developing markets through (temporary) Damen vessel ownership.

The company's office is situated in Gorinchem in the Netherlands, at the head-office of the Damen Shipyards Group, close to the sales department and product development departments of the newbuilding division.



OPERATING VESSELS IN NEW MARKETS

New markets are often confronted with both existing and new operators. Buying ships to operate in a new, and therefore volatile, market can be something of a barrier at times.

Damen Marine Services are in a position to play a role here, either individually or together with one of the Damen shipyards, depending on what marine service best suits the clients' need. Is it a sale and buy back option, is it straightforward hire option, or do customers want to buy after a trial period? Whatever it is, Damen Marine Services shall be more than happy to oblige.

INTRODUCING NEW TYPES OF VESSEL

In close cooperation with the Damen Shipyards Group new types of vessel can be introduced as a launching customer. This is preferably done with one of our newbuilding customers, but can also be organised directly with end users not being ship owners. DMS is in a position to use the group's research and development and hence the knowledge gained in new technical applications to be used on vessels. The added value of our services therefore speak for themselves.

PROVIDING FRONT RUNNERS FOR CLIENTS

A Damen client in need of a new built vessel can use our services to fill in the gap between the ordering and delivery of a vessel. Damen Marine Services is there to see what solutions can be organised in these cases. This can be a hire solution, either from within our own network or otherwise.



DAMEN MARINE SERVICES CAN ASSIST, JUST LET US KNOW WHAT IS NEEDED...

DAMEN



IMPROVING DESIGNS BY OPERATIONAL FEEDBACK

Damen Marine Services is in close contact with the Damen newbuilding product groups and the Damen after sales organisation to share experiences in the use of ships. The best use of this close cooperation comes from work with our new designs, where clients and Damen can test the latest technology and have DMS in the use and improvement of installations and systems on board.

ULTIMATE DAMEN EXPERIENCE ON BOARD

Be it the shipyards or Damen Marine Services, the family feeling remains within Damen. The Damen Shipyards Group is a family of companies of which we are all proud. Damen doesn't sell a ship, Damen builds a relationship. Join the Damen family, you will not be left alone.

TRADING BUY-BACK CONSTRUCTIONS

DMS offers a brokerage under the name Damen Trading as well. Through Damen Trading your second hand vessels can be offered to the markets or you can see if one of our second hand ships is suitable for your requirements if you are not ready to purchase a newbuild. With Damen Trading our services to the markets are complete.